Fiduciary Management, Inc.

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FMI All Cap Equity

Quarterly Review - Sept 30, 2021

Performance	Quarter	YTD	1 Year	3 Years	5 Years	10 Years	Since Inception
All Cap (Gross)	-0.91%	12.62%	31.38%	11.51%	12.89%	14.56%	10.64%
All Cap (Net)	-1.04%	12.14%	30.63%	10.85%	12.18%	13.81%	9.92%
Russell 3000 Index	-0.10%	14.99%	31.88%	16.00%	16.85%	16.60%	10.49%
Russell 3000 Value Index	-0.93%	16.58%	36.64%	9.94%	10.94%	13.48%	7.70%

Inception: December 31, 2007

Performance is prelimary and subject to reconcilation.

Investment Philosophy:

Purchase durable business franchises that are selling at a discount to their intrinsic value.

Investment Process:

We utilize a business owner's approach to investing, thoroughly investigating the economics of the business and the quality of the management team. Some of the characteristics of good businesses include strong recurring revenue and attractive returns-on-invested capital (ROIC). We have a strong orientation to low absolute and relative valuation, which are key to the execution of our investment strategy. A new idea will come from a variety of sources including company visits, screens, conferences, trade periodicals and general reading. All members of the research team are responsible for fundamental research.

Once an investment opportunity is identified it is put through an extensive due diligence process, which typically includes management interviews and site visits. When an acceptable level of conviction is achieved, the appropriate weighting (considering liquidity, valuation, etc.) is discussed and determined. A new company purchased in the portfolio will usually have an initial position size of 1-3%. The portfolio generally consists of 35-45 companies and is well diversified across sectors.

We are long-term investors, a typical holding period for our companies is three to five years, and portfolio turnover averages 20-40% per annum.

Portfolio Management Committee (PMC)	Research Team			
Jonathan T. Bloom, CFA	٧			
John S. Brandser				
Patrick J. English, CFA	٧			
Robert M. Helf, CFA	٧			
Julia L. Jensen	٧			
Benjamin D. Karek, CFA	٧			
Andy P. Ramer, CFA	٧			
Daniel G. Sievers, CFA	٧			
Matthew T. Sullivan, CFA	٧			
Jordan S. Teschendorf, CFA	٧			
Dain C. Tofson, CFA	٧			

Please note disclosure footnote on reverse side.

(1) Estimated valuations are based on a representative account from the FMI All Cap Equity Composite, and are weighted average calculations, not reweighted to exclude cash, and financial companies are excluded from the EV/EBITDA calculation. Valuations the portfolio are modified based on criteria identified by FMI. For more detailed information regarding these valuations, please contact FMI.

Top 10 – Portfolio Holdings:

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Berkshire Hathaway Inc. Cl B	4.4%
FirstCash Inc.	3.8%
Houlihan Lokey Inc. Cl A	3.5%
Sony Group Corp. SP ADR	3.3%
Genpact Ltd.	3.3%
Robert Half Intl. Inc.	3.2%
Masco Corp.	3.2%
Comcast Corp. Cl A	3.2%
Dollar General Corp.	3.0%
Quest Diagnostics Inc.	3.0%

Portfolio Characteristics: (1)

Portiono Characteristics: (1)	
P/E Ratio (trailing one year)	22.3x
FY1 P/E Ratio (forward 4 quarters)	19.8x
P/S Ratio	2.8x
P/B Ratio	4.2x
EV/EBITDA Ratio	15.2x
Number of Holdings	48
Active Share	90%

Recent Purchase:

Concentrix Corp. Ticker: CNXC Added: June 2021

Concentrix is a leading global purveyor of outsourced contact/call center solutions providing customer service and technical support, with fiscal 2020 sales of \$4.7 billion. It offers solutions across all channels of communication including the voice (human-assist) and non-voice (e.g., web, chat, email) channels to a wide range of industries and geographies. Sales are underpinned by long-standing relationships. The average client tenure for the top 25 clients is 15 years, with a retention rate of 96%. Call centers have evolved from an economical administrative function to a business where they help clients improve the customer experience and lifetime value of the customer. Concentrix is accomplishing this through technology and data analytics, which is particularly relevant in an omni-channel world. In our opinion, the stock price does not adequately reflect their path to above-market growth and margin expansion. As a recent spin-off from SYNNEX in December 2020, there is limited Wall Street coverage, providing discovery potential. We initiated a 0.7% position in June 2021.

Recent Sale: PepsiCo Inc. Ticker: PEP Sold: August 2021

PepsiCo is a global consumer staples company consisting of food (55% of sales) and beverages (45% of sales). The company's portfolio includes 23 brands that each generate \$1 billion or more in annual sales, including Doritos, Lay's, Tostitos, Cheetos, Ruffles, Fritos, Pepsi, Mountain Dew, Gatorade, Aquafina, Quaker, and Tropicana. PepsiCo's direct store delivery system and scale represent competitive advantages. At the time of our purchase in May 2018, consumer staples stocks had come under pressure with rising interest rates, and PepsiCo was valued around 16x forward earnings per share because of missteps in its North America Beverages unit. This presented us with an opportunity to purchase a relatively defensive blue-chip stock at a reasonable valuation in an expensive market. Fast forward to 2021 and PepsiCo is firing on all cylinders, and its valuation is around 25x 2021 estimated earnings per share. We had been trimming the position in recent periods, and we sold our remaining 0.7% position in August 2021.

Fiduciary Management Inc. All Cap Equity Composite 12/31/2010 - 12/31/2020

						Three Year Ex-Post Standard		Total			
						Deviation		Composite			
	Total	Total								Total Firm	
	Return	Return						Assets End	d A	ssets End of	
	Gross of	Net of	*Benchmark	Number of				of Period		Period	Percentage of
Year	Fees %	Fees %	Return %	Portfolios	Dispersion %	Composite	*Benchmark	(\$ millions) (\$ millio		(\$ millions)	Firm Assets %
2011	3.85	3.14	1.03	23	0.41	19.57%	19.35%	\$ 127.4	\$	12,273.6	1.04%
2012	16.06	15.34	16.42	30	0.27	14.87%	15.73%	\$ 168.5	\$	15,253.5	1.10%
2013	29.61	28.70	33.55	35	0.69	11.72%	12.53%	\$ 211.6	\$	19,705.3	1.07%
2014	12.65	11.91	12.56	41	0.31	8.43%	9.29%	\$ 268.0) \$	21,001.1	1.28%
2015	-0.14	-0.82	0.48	42	0.45	9.70%	10.58%	\$ 263.7	' \$	21,042.9	1.25%
2016	16.71	15.90	12.74	39	0.37	10.50%	10.88%	\$ 275.9	\$	22,626.7	1.22%
2017	18.56	17.75	21.13	35	0.35	9.66%	10.09%	\$ 258.8	\$	25,322.0	1.02%
2018	-5.05	-5.70	-5.24	34	0.38	10.08%	11.18%	\$ 212.8	\$	19,833.6	1.07%
2019	27.65	26.87	31.02	20	0.83	10.29%	12.21%	\$ 208.5	\$	22,609.9	0.92%
2020	7.19	6.59	20.89	21	0.49	18.11%	19.41%	\$ 206.6	\$	16,284.2	1.27%

^{*}Benchmark: Russell 3000 Index®

Returns reflect the reinvestment of dividends and other earnings.

The above table reflects past performance. Past performance does not guarantee future results. A client's investment return may be lower or higher than the performance shown above. Clients may suffer an investment loss.

Fiduciary Management, Inc. claims compliance with the Global investment Performance Standards (GIPS®) and has prepared and presented this report in compliance with the GIPS standards. Fiduciary Management, Inc. has been independently verified for the periods 12/31/1993 - 12/31/2020. A firm that claims compliance with the GIPS standards must establish policies and procedures for complying with all the applicable requirements of the GIPS standards. Verification provides assurance on whether the firm's policies and procedures related to composite and pooled fund maintenance, as well as the calculation, presentation, and distribution of performance, have been designed in compliance with the GIPS standards and have been implemented on a firm-wide basis. The All Cap Equity Composite has had a performance examination for the periods 12/31/2007 - 12/31/2020. The verification and performance examination reports are available upon request.

FMI was founded in 1980 and is an independent investment counseling firm registered with the SEC and the State of Wisconsin. The firm manages over \$16.2 billion in assets of pension and profit sharing trusts, mutual funds, Taft-Hartley funds, insurance company portfolios, endowments and personal trusts. The firm includes both institutional and mutual fund business. Although the firm has participated in wrap programs, it is a separate and distinct business, and is excluded from firm-wide assets.

The FMI All Cap Equity Composite was created and incepted on 12/31/2007. These accounts primarily invest in small, medium and large capitalization US equities.

The FMI All Cap Equity Composite reflects time-weighted and asset-weighted returns for all discretionary accounts. From December 31, 2007 all accounts were managed for at least one month. All returns are calculated using United States Dollars and are based on monthly valuations using trade date accounting. All accounts in this composite are fee paying. Gross of fees returns are calculated gross of management fees and custodial fees and net of transaction costs. Net of fees returns are calculated net of actual management fees and transaction costs and gross of custodial fees and withholding taxes. Dispersion is calculated using the equal weighted standard deviation of all accounts in the composite for the entire period. As of 12/31/2011, the trailing three year annualized ex-post standard deviation for the Composite and Benchmark are required to be stated per GIPS®. FMI uses gross returns to calculate these.

Currently, the advisory fee structure for the FMI All Cap Equity Composite portfolios is as follows:

Up to \$25,000,000 0.65% \$25,000,001-\$50,000,000 0.55% \$50,000,001-\$100,000,000 0.50% \$100,000,001 and above 0.45%

The firm generally requires a minimum of \$3 million in assets to establish a discretionary account. High Net Worth individuals may establish an account with a minimum of \$1,000,000, however, the firm reserves the right to charge a minimum dollar fee for High Net Worth individuals depending on the client servicing involved. The minimum account sizes do not apply to new accounts for which there is a corporate, family, or other substantial relationship to existing accounts. In addition, the firm reserves the right to waive the minimum account size and minimum annual fee under certain circumstances. A complete list and description of all firm composites and FMI distributed mutual funds are available upon request. Policies for valuing investments, calculating performance, and preparing GIPS Reports are available upon request.

The Russell 3000 Index® measures the performance of the largest 3,000 U.S. companies representing approximately 98% of the investable U.S. equity market. The All Cap Equity composite uses the Russell 3000 Index® as its primary index comparison.

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